



**EQUILIBRIUM
INTERTRADE
CORPORATION**

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Stimulating the Filipino coffee industry

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Equilibrium Intertrade Corporation is the Philippines' leading distributor of a diverse range of top-quality products and innovative solutions for coffee, tea and specialty beverages that provides the best customer experience while reducing environmental footprints.

Being the beverage partner of the Filipinos for over 20 years is a testament to its unwavering service to the beverage industry since its establishment in 1998.

Equilibrium is the first to establish company branches in Mindanao (2006-2007) and Visayas (2008) demonstrating commitment to develop the young coffee markets in the provinces years ahead of other industry suppliers. The company currently operates in 10 key market locations all over the Philippines, with main office located in Muntinlupa City, satellite office in San Juan City, and branch offices in Cagayan de Oro; Davao City; Cebu City; Puerto Princesa City, Palawan; Baguio City; Naga City; Pampanga; and Iloilo.

As the country's most experienced premium coffee company, Equilibrium has more certified coffee experts and more nationwide presence than any other coffee company in the market today. Equilibrium shares their coffee art and expertise through an internationally affiliated school, where they have guided and encouraged many young entrepreneurs to set up cafés in diverse locations.

Equilibrium is privileged to work with coffee growers, many of them Indigenous People. Their partnerships help their communities flourish and their hard work be recognized beyond their places of origin.

The company embraces the highest ethical standards in their business practices and in all actions they take that affect the environment. These continue to be their guideposts as their current beverage lines and their markets expand.

Equilibrium is proud of their Filipino heritage, and inspired by the idea of placing the Philippines in the coffee map of the world.

Equilibrium carries a variety of coffee and tea products that grace most cafes, restaurants, diners, hotels, and resorts just to name a few, offering their partners a full spectrum of products, services, equipment and knowledge so that in turn, they can serve their customers the best cup of coffee possible.